REP HEADLINE# 6373941 TRF# 336830 \$\$\$ UNAPPROVED REV #1 \$\$\$ REP: TEL# 703 528 7800 CREDIT ADVISORY: AGENC ORDER WORKSHEET

AGENCY CREDIT RISK !!! HARRIS REPORT FROM REP FAX# 703 528 7880 **CHANGES** *** WFTV-TV *** OCT16/12 12.42

ADV # AGY # 2712 CITY TAX FLIGHT DATES OCT16/12 PRDCT CONNIE MACK/SENATE EST#600 COMMENTS: (LINE, ORDER, INVOICE) ORDER # AGY. NAME MCLAUGHLIN & ASSOCIATES ADV. NAME POLI/C MACK-NRSC/R/SEN/FL STATE TAX OCT22/12 WK-1 ALEXANDRIA, 919 PRINCE STREET CONTRACT # 6373941 VA 22314 CO-OP BILLING NEEDED BUYER NAME MARIANNE CAMPBELL CLASS: NATL. SALES PRSN WA- JOE KNAUER REP.# OFF.# 6556 LOCAL DATE OCT16/12 SALESMAN # REGIONAL 12.42

REP: TO LENA
FR CAITLIN FOR JULIE M1 OK'D, SEE LN 32 PLS CFM, THX 10/16 TTLS RTS

FRIENDS OF CONNIE MACK

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

:LINE#:REP :CD: :LINE#: PROGRAM : ORD COM1: PROGRAM : 3 2 AGENCY PRODUCT CODE = S 1200N-1230P AGENCY ADVERTISER CODE = A 1200N-1230P NEWS ZEWS TIME PERIOD : LGTH : SEC 30 30 AGENCY EST# = 600 \$600.00 \$600.00 10/20 10/21 START DATE 10/20 10/21 END :SPTS: WEEK : DATE : /WK: INVT : DATE : 0 /WK: SAT:TOTL: SPTS:

0

ORD COM1: DUE TO FBALL NO NOON NEWS ON 10/20 THIS IS A MAKE-GOOD FOR OCT20 ON LINE-27 FOR 1 SPOT/WK

REP HEADLINE# 6373941 7 TRF# 336830 ORDER WORKSHEET REP: TEL# 703 528 7800 FAX# 703 528 7880 CREDIT ADVISORY: AGENCY CREDIT RISK !!!

HARRIS REPORT FROM REP **CHANGES** *** WFTV-TV *** OCT16/12 12.42

OCT/12 :LINE#:REP :CD: STATION MAKEGOOD OFFERS: OK'D : LINE#: 101800.00 BUY#27 TIME PERIOD MISSED:SAT/1200N-1230P OFFER:SUN/1200N-1230P CMT: DUE TO FBALL NO NOON NEWS ON 10/20 : LGTH : SEC : OCT20 START DATE END :SPTS: WEEK : DATE : /WK: INVT : 30s 30s CONTRACT TOTAL TOTAL SPOTS \$600.00 PLS ADVISE. (OCT16/12) 101800.00 :SPTS: :TOTL:

MARKET TOTALS \$215,410 WFTV 47% WKMG 23% WESH 24% WOPX 0% WRDQ 0% WOFL 6% WKCF 0% WRBW 0% CABL 0%

DEMOS- RA35+* SVC- NSI

P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE L-LENGTH M-MAKEGOOD N-PROGRAM NAME